

Dr. Jake Sotiriadis

Global Strategist and Futurist | Geopolitical Expert | Executive Leader | Keynote Speaker

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Dr. Jake Sotiriadis is a leading global authority in strategic foresight, geopolitical risk, and technological futures, with a distinguished career advising prime ministers, generals, diplomats, and CEOs. An industry leader and Executive Director of Global Foresight and Strategy at Phaedrus Engineering, Jake helps his clients navigate complex global challenges and capitalize on emerging trends.



In addition to his industry role, Jake is a Non-Resident Senior Fellow at the Atlantic Council's Scowcroft Strategy Initiative and a geopolitical advisor on contract to the U.S. State Department, where he trains U.S. diplomats to navigate the complexities of global geopolitics.

For over two decades, Jake has led innovation initiatives across the U.S. Intelligence Community and the Defense Department. His keynote speeches deliver cutting-edge insights on topics such as geopolitical shifts, artificial intelligence, tech integration, energy security, and strategic foresight, making him a sought-after speaker for corporations, government agencies, and international forums. Jake has presented to Fortune 500 companies, NATO, the U.S. State Department, foreign governments, and leading think tanks worldwide. His ability to anticipate and interpret global risks earned him recognition as a LinkedIn "Top Public Speaking Voice" and "Top Operational Planning Voice" in 2024.

Jake served as Founding Director of the Center for Futures Intelligence at the National Intelligence University, where he shaped the future of strategic foresight in national security and mentored the next generation of military and intelligence leaders. During his distinguished 21-year career as a U.S. Air Force intelligence officer, he founded the U.S. Air Force's Strategic Foresight team at the Pentagon, driving cultural and strategic transformation in the Defense Department.

Jake holds a Ph.D. in political science and geopolitical futures from the Manoa School at the University of Hawaii, an MA from the Fletcher School of Law and Diplomacy at Tufts University, a Master of Philosophy in Military Strategy from the U.S. Air Force School of Advanced Air and Space Studies, a Master of Military Operational Art and Science from the Air Command and Staff College, and a BA in international studies from Norwich University.

His work has been featured in leading publications such as the *Harvard Business Review*, *The Diplomat*, *The National Interest*, *The California Management Review*, and *China-US Focus*. His upcoming book, *The Revenge of Ideology: How Ideas Shape the Global Order*, is highly anticipated for release in Summer 2025.